

# General Engineering Segment



## Markets Served

The Kennametal General Engineering segment serves a broad range of applications, including fluid power manufacturing (pumps, valves and compressors, HVAC, industrial pipes); power transmission (bearings, industrial gears, transmission elements, industrial motors); forming and forging (die and mold, die casting, forging dies, steel mill rolls); job shops (small parts and subcontract manufacturers); medical and measurement (prosthetics, dental, measurement); consumer goods and electrical (electronics, electrical and consumer goods).

## Leadership Position

Through a strong commitment to product development as well as strategic acquisitions, Kennametal offers the highest valued solution-driven products in the global marketplace. Our products are supported by the best application engineers in the industry, allowing us to deliver productivity solutions throughout our customers' manufacturing process — from forging and shaping of materials to advanced materials and surface treatments.

- Medical
- Bearings
- Compressor & HVAC
- Pumps & Valves
- Die & Mold
- Electronics & Consumer Goods

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### Industry Recognition

Showing the benefits of the free enterprise system to our employees and communities in 2004, Kennametal earned the ISMA American Eagle Award for Outstanding Programs Directed Toward the Community.

### Key Differentiators

Through thousands of standard products, unlimited custom-engineered solutions, and selective but powerful distribution channels and programs, Kennametal can deliver the quality and productivity you need to prosper.

- Reconditioning of components to “like-new” performance
- Expansion of engineering services to anticipate and address evolving customer needs
- ToolBoss<sup>®</sup>, a supply-chain service
- Comprehensive Service, which places Kennametal-dedicated employees right on your shop floor
- Global, knowledgeable authorized distribution network